

## **Company announcement**

### **PME signs 8-year, \$12M contract with Samaritan Health Services**

30 January 2023

#### **HIGHLIGHTS**

- **PME signs 8-year, AUD \$12M deal with Oregon-based Samaritan Health Services**
- **Visage to replace legacy PACS throughout the Samaritan Health Services network**
- **Contract includes Visage 7 Open Archive and Visage 7 Workflow in addition to Visage 7 Viewer**
- **Visage 7 platform to be installed in the cloud**
- **Continues PME's rapid expansion into North American integrated delivery networks**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly owned U.S. subsidiary, Visage Imaging, Inc., has signed a \$12M, 8-year contract with Oregon-based Samaritan ("Samaritan") Health Services, a community-based, integrated delivery network (IDN) based in Oregon.

Samaritan has five hospitals in the mid-Willamette Valley and central Oregon Coast.

Based on a transactional licensing model, the contract will see the company's cloud-engineered Visage 7 Enterprise Imaging Platform ('Visage 7'), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout Samaritan providing a unified diagnostic imaging platform across the network.

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with initial go-lives targeted for the second half of the 2023 calendar year.

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“Samaritan joins our growing list of IDN clients and will reinforce our strong presence in the Northwest region of the United States,” said Dr Sam Hupert, Pro Medicus CEO. “IDNs are the largest market segment in North America, and this is our fifth material IDN contract in the last 12 months.”

Samaritan has opted for a fully cloud-based solution, a trend that has continued to spread across the North American healthcare IT market.

“This deal represents another “full-stack” Visage 7 solution comprising all three Visage products namely viewer, workflow and archive, and builds on our increasing momentum in the IDN space. It also reinforces our view that our platform is equally suited to mid-sized IDNs as it is to the larger ones, enabling us to address multiple segments of this important market.”

Authorised by the Board of Pro Medicus Limited.

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions



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constituting one of the most comprehensive end-to-end offerings in healthcare imaging.  
Pro Medicus has offices in Melbourne, Berlin and San Diego. [www.promed.com.au](http://www.promed.com.au)

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