

## Company Announcement

# PME signs 7-year, \$25M contract with University of Washington's UW Medicine

20 January 2023

### HIGHLIGHTS

- **PME signs 7-year, AUD \$25M deal with Seattle-based UW Medicine**
- **Visage to replace legacy PACS throughout the UW Medicine network**
- **Contract includes Visage 7 Open Archive and Visage 7 Workflow in addition to Visage 7 Viewer**
- **Visage 7 platform to be fully deployed in the cloud**
- **Continues PME's rapid expansion into North American Tier 1 academic institutions**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a \$25M, 7-year contract with the University of Washington's UW Medicine, a Tier 1 academic health system based in Seattle, Washington.

UW Medicine has multiple campuses throughout the Seattle area and employs 29,000 healthcare professionals, researchers, and educators. It is also the home of the highly regarded University of Washington School of Medicine.

Based on a transactional licensing model, the contract will see the company's cloud-engineered Visage 7 Enterprise Imaging Platform ('Visage 7'), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout UW Medicine providing a unified diagnostic imaging platform across the network.

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Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based migration and implementation process, with initial go-lives targeted for the second half of the 2023 calendar year.

UW Medicine has opted for a fully cloud-based solution, a trend that has taken a major foothold in the North American healthcare IT market.

"UW Medicine joins our growing list of Tier 1 academic clients and will provide us with a strong presence in the Northwest region of the United States," said Dr Sam Hupert, Pro Medicus CEO. "With its highly regarded University of Washington School of Medicine, it has the added benefit of exposing Visage to an ever-increasing number of the doctors of tomorrow."

"Our pipeline remains strong and spans all market segments, and as has been the case with many of our recent sales, this deal is for our "full-stack" comprising all three Visage products namely viewer, workflow and archive, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable



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platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. [www.promedicus.com.au](http://www.promedicus.com.au)

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