ABN 25 006 194 752

## INTERIM FINANCIAL REPORT

# FOR THE HALF-YEAR ENDED 31 DECEMBER 2018



### DIRECTORS' REPORT

Your Directors of Pro Medicus Limited (the "Company") and its subsidiaries (the "Group") submit their report for the half-year ended 31 December 2018.

#### DIRECTORS

The names and details of the Company's directors in office during the half-year and until the date of this report:

- Peter Terence Kempen AM FCA, FAICD (Chairman)
- Dr Sam Aaron Hupert M.B.B.S. (Deputy Chairman and Chief Executive Officer)
- Anthony Barry Hall B.Sc. (Hons), M.Sc. (Executive Director and Technology Director)
- Anthony James Glenning
   B.Sc, B.Eng, M.EE (Non-Executive Director)
- Dr Leigh Bernard Farrell PhD, B.Sc. (Hons), FAICD (Non-Executive Director)

#### **REVIEW AND RESULTS OF OPERATIONS**

The Company reported a first half after tax profit of \$9.082m, an increase of \$5.888m (up 184.3%) compared to the same period last year. Revenue from contracts with customers for the 6 month period of the Company increased from \$15.886m (restated) to \$25.315m, an increase of 59.4%.

The result from the underlying operations for the period was a profit of \$9.234m compared to an underlying profit of \$5.134m (restated) from the previous corresponding period, an increase of 79.9%. The underlying profit comprises reported profit after tax of \$9.082m less the after tax net currency gain of \$0.273m and adding back the impact of the new revenue recognition standard of \$0.425m. The underlying profit from 2017, comprises of reported profit after tax of \$3.194m adding the after tax currency loss last year of \$0.349m and adding back the impact of the new revenue recognition standard of \$1.875m and then subtracting a deferred tax adjustment from the prior period of \$0.284m.

During the period the Company continued to make strong inroads into the North American market winning a key \$27.0m contract with Partners Healthcare, the largest health system in the state of Massachusetts and one of the largest and most respected health providers in North America. The Company also continued to make significant progress with all key implementations being on or ahead of schedule.

The Company is looking to further build on its presence in North America and is actively pursuing a growing number of opportunities within the enterprise imaging/large teaching hospital and corporate/private imaging centre markets.

The Company's European business performed strongly throughout the period, extending its contract with a capital sale of \$3.049m with the German government hospital in November.

The Company's Australian business improved as a result of increased adoption of the Visage RIS and Visage PACS products. Promedicus.net, the Company's e-health offering, continued to perform well throughout the period despite increasing competition.

The Company maintained its significant investment in research and development ("R&D"), both in Australia as well as overseas.

The Company's cash reserves decreased by \$0.503m due to a \$1.061m increase in dividend payout, \$1.683m increase in tax payments and greater investment in R&D for the 6 month period. Cash reserves were \$24.735m at the end of December 2018 and the company remains debt free.

The Board is of the view that there are sufficient cash reserves to fund the anticipated growth of the business from internal sources. As a result the Company has announced a fully franked interim dividend of 3.5c per share payable on 22 March 2019. The Board has also decided to announce a fully franked special dividend of 2.5c per share; as an advance to the final dividend payment in September 2019. The special dividend will be paid on 17 May 2019.

#### ROUNDING

The amounts contained in this report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the company under ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191. The Company is an entity to which the Legislative Instrument applies.

#### AUDITORS' INDEPENDENCE DECLARATION

In accordance with section 307C of the Corporations Act 2001, we have obtained a declaration of independence from our auditors Ernst & Young, a copy of which is attached.

Signed in accordance with a resolution of the directors.

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P T Kempen AM Chairman Melbourne 21 February 2019



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#### Auditor's Independence Declaration to the Directors of Pro Medicus Limited

As lead auditor for the review of Pro Medicus Limited for the half-year ended 31 December 2018, I declare to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Pro Medicus Limited and the entities it controlled during the financial period.

Ernst + Joung

Ernst & Young

Jour Morse

Tony Morse Partner

21 February 2019

### INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF-YEAR ENDED 31 DECEMBER 2018

		Consolidated		
		31 Dec 2018	31 Dec 2017	
	Notes	\$'000	\$'000	
			Restated	
			(Note 2)	
Revenue from contracts with customers	3	25,315	15,886	
Interest revenue	_	126	6	
Revenue	_	25,441	15,892	
Cost of sales		(1,260)	(92)	
Gross profit	—	24,181	15,800	
Net foreign currency gains / (losses)	4a	390	(498)	
Accounting and secretarial fees		(394)	(378)	
Advertising and public relations		(945)	(741)	
Depreciation and amortisation	4b	(3,024)	(2,190)	
Insurance		(321)	(398)	
Legal costs		(137)	(262)	
Operating lease expense		(278)	(261)	
Other expense		(574)	(414)	
Salaries and employee benefits expense	4b	(5,221)	(4,664)	
Travel and accommodation		(438)	(376)	
Profit before income tax		13,239	5,618	
Income tax expense	10	(4,157)	(2,424)	
Profit for the period	=	9,082	3,194	
Other comprehensive Income Items that may be reclassified subsequent to profit and loss				
Foreign currency translation		(679)	178	
Other comprehensive income for the period	_	(679)	178	
Total comprehensive income for the period, net of tax	_	8,403	3,372	
<b>Earnings per share (cents per share)</b> Basic		8.77¢	3.10¢	
Diluted	_	8.70¢	3.06¢	

### INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

	Consolidated		
	Notes	31 Dec 2018 \$'000	30 Jun 2018 \$'000
			Restated (Note 2)
ASSETS			, , , , , , , , , , , , , , , , , , ,
Current assets			
Cash and cash equivalents	7	24,735	25,238
Trade and other receivables	8	13,550	4,992
Accrued revenue		2,512	3,229
Contract assets	2	203	184
Income tax receivable		115	-
Inventories		43	54
Prepayments	_	622	707
Total current assets	_	41,780	34,404
Non-current assets			
Deferred tax asset	10	7,139	6,466
Plant and equipment		498	352
Intangible assets	9	17,517	16,854
Contract assets	2	546	580
Trade and other receivables	8	1,796	2,351
Prepayments	_	-	36
Total non-current Assets TOTAL ASSETS	_	27,496	26,639
		69,276	61,043
Current Liabilities	4.4	2 290	2 004
Trade and other payables Income tax payable	11	3,289	2,991 838
Deferred revenue	12	- 5,449	4,040
Other current financial liabilities	12	166	193
Provisions		1,887	1,838
Total current liabilities	_	10,791	9,900
Non-current liabilities	—		
Deferred tax liabilities	10	5,365	4,883
Deferred revenue	10	11,909	11,096
Provisions	12	79	95
Total non-current liabilities	_	17,353	16,074
TOTAL LIABILITIES	_	28,144	25,974
NET ASSETS	—	41,132	35,069
Shareholders' equity	=		
Contributed equity		1,962	1,962
Share buyback reserve		(73)	(73)
Share reserve		6,207	4,920
Foreign currency translation reserve		(597)	82
Retained earnings		33,633	28,178
Total shareholders' equity		41,132	35,069
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## INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 DECEMBER 2018

	Share capital \$'000	Share Buyback Reserve \$'000	Share Reserve \$'000	Foreign Currency Translation Reserve \$'000	Retained Earnings \$'000	Total Equity \$'000
Balance at 1 July 2018	1,962	(73)	4,920	82	28,178	35,069
Profit for the period	-	-	-	-	9,082	9,082
Other comprehensive Income	-	-	-	(679)	-	(679)
Total comprehensive Income	1,962	(73)	4,920	(597)	37,260	43,472
Transactions with owners in their capacity as owners						
Share based payment	-	-	346	-	-	346
Tax effect of share based payments	-	-	941	-	-	941
Dividends	-	-	-	-	(3,627)	(3,627)
Balance at 31 December 2018	1,962	(73)	6,207	(597)	33,633	41,132

	Share capital \$'000	Share Buyback Reserve \$'000	Share Reserve \$'000	Foreign Currency Translation Reserve \$'000	Retained Earnings \$'000	Total Equity \$'000
Balance at 1 July 2017	1,937	(73)	1,717	145	31,108	34,834
Impact of adoption of new accounting standards (i)	-	-	-	-	(7,746)	(7,746)
Balance at 1 July 2017 (Restated Note 2)	1,937	(73)	1,717	145	23,362	27,088
Profit for the period	-	-	-	-	3,194	3,194
Other comprehensive Income	-	-	-	178	-	178
Total comprehensive Income	1,937	(73)	1,717	323	26,556	30,460
Transactions with owners in their capacity as owners						
Share based payment	-	-	282	-	-	282
Tax effect of share based payments	-	-	1,715	-	-	1,715
Dividends	-	-	-	-	(2,566)	(2,566)
Balance at 31 December 2017	1,937	(73)	3,714	323	23,990	29,891

(i) The Group has adopted AASB 15 *Revenue from Contracts with Customers* on a full retrospective basis. This resulted in a decrease of \$7,746,000 to retained earnings as at 1 July 2017, being the cumulative effect on initial application of the standard (refer to Note 2).

## INTERIM CONSOLIDATED STATEMENT OF CASH FLOW FOR THE HALF-YEAR ENDED 31 DECEMBER 2018

	Consolidated		
		31 Dec 2018	31 Dec 2017
	Notes	\$'000	\$'000
Cash flows from operating activities			
Receipts from customers		18,562	16,286
Payments made to suppliers and employees		(8,056)	(7,612)
Income tax paid		(4,112)	(2,429)
Net cash flows from operating activities	_	6,394	6,245
Cash flows used in investing activities			
Payments for development costs	9	(3,596)	(3,091)
Payments for property, plant and equipment		(238)	(108)
Interest received		126	6
Net cash flows used in investing activities	_	(3,708)	(3,193)
Cash flows from financing activities			
Payment of dividends on ordinary shares	5b	(3,627)	(2,566)
Net cash flows used in financing activities	-	(3,627)	(2,566)
Net increase in cash and cash equivalents held		(941)	486
Net foreign exchange differences		438	(465)
Cash and cash equivalents at the beginning of the period	_	25,238	22,775
Cash and cash equivalents at the end of the period	7	24,735	22,796

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 1. CORPORATE INFORMATION

The interim consolidated financial statements of the Group for the half-year ended 31 December 2018 were authorised for issue in accordance with a resolution of directors on 21 February 2019.

The Company is a for profit company limited by shares incorporated and domiciled in Australia whose shares are publicly traded on the Australian Securities Exchange.

The nature of the operations and principal activities of the Company are described in Note 2.

## 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

#### (a) Basis of preparation

The interim consolidated financial statements for the half-year ended 31 December 2018 have been prepared in accordance with AASB 134 *Interim Financial Reporting*.

The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 30 June 2018, together with any public announcements made by the Company during the half-year ended 31 December 2018.

#### (b) New accounting standards and interpretations

The accounting policies adopted in the preparation of the interim consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 30 June 2018, except for the adoption of new standards effective as of 1 July 2018. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Several other amendments and interpretations apply for the first time for reporting periods commencing from 1 July 2018, but do not have an impact on the interim consolidated financial statements of the Group.

#### (i) AASB 15 Revenue from Contracts with Customers

The Group has adopted AASB 15 *Revenue from Contracts with Customers* from 1 July 2018. The Group has applied the full retrospective approach by restating the comparative period and recording the cumulative impact of the adoption in retained earnings as at 1 July 2017.

The Group's contracts with customers comprise multiple goods and services, typically with specific fixed or variable consideration receivable, including:

- Installation and professional services;
- Product licences;
- Transactional services, including image viewing and image archiving; and
- Support services, including updates and upgrades to the product licence.

The Group's contracts with customers comprise multiple activities in order to provide customers with the specified product. The nature of the Group's products requires significant integration of various goods and services promised in contracts that represent a combined output – being the offered product. The multiple goods or services in the contract are highly interrelated and are integral in combination to the performance of the product.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

## 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES (CONTINUED)

(b) New accounting standards and interpretations (continued)

#### (i) AASB 15 Revenue from Contracts with Customers (continued)

The Group has determined that within its contracts with customers there is one performance obligation of delivering a specified product given:

- The Group provides a significant service of integrating the goods or services with other goods or services promised in the contract. The combined output – being the offered product – represents a bundle of the Group's various goods or services;
- Goods or services (i.e. installation, product licence, transaction services and support services) are highly interrelated and integral to the performance of the product. The Group could not fulfil its performance obligation of delivering a specified product by transferring each of the goods or services independently; and
- Only the Group can provide product installation, transactional services and support (including significant updates/upgrades) services to customers of product licences, given the associated intellectual property of the product owned by the Group.

Revenue from multi-element contracts is recognised over the term of the contract, commencing when the product is ready for use following the installation and establishment of the product licence on the basis that:

- Product updates/upgrades received by the customer over the contract period are frequent and significant to the performance and compliance of the products with relevant regulatory authorities;
- Customers have no alternate use for the Group's products outside of the contract period; and
- The Group has an enforceable right to payment for performance completed to date during the period of the contract.

Revenue is recognised by reference to the satisfaction of the one performance obligation using the input method. The input method is applied based on the elapsed term of the contract in comparison to the length of the total contract term from when the product is ready for use by the customer until the licence and support periods end.

The Group receives consideration for certain elements of product contracts that is variable based on transaction volumes and dependent upon customer activity. Such variable consideration is recognised as revenue as the customer activity occurs over the term of the contract and the Group becomes entitled to payment.

Directly attributable commissions paid to employees of the Group for obtaining contracts are initially capitalised as a contract asset and recognised within salaries and employee benefits expense over time as revenue from the related contract is recognised. The carrying value of contract assets are assessed for impairment at each reporting date.

Under AASB 118, the recognition of each good or service within customer contracts was predominantly separate.

On the adoption of AASB 15, the determination of each contract containing a single performance obligation and satisfaction of that performance obligation over-time has resulted in an impact to the timing of revenue recognition for the following:

- Installation and professional services fees that were recognised under AASB 118 based on the stage of completion of the service, measured as a percentage of the total expected services to be provided for each contract prior to the product becoming ready for use; and
- Upfront licence fees for a contractual term with an unlimited transactional services element were recognised at a point in time when the product was ready for use as subsequent support provided to customers was considered a separate service.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE HALF YEAR ENDED 31 DECEMBER 2018

## 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES (CONTINUED)

#### (b) New accounting standards and interpretations (continued)

#### (i) AASB 15 Revenue from Contracts with Customers (continued)

The adoption of AASB 15 has had the following impact on the Group after applying the full retrospective approach:

## Impact on the interim consolidated statement of financial position (increase/(decrease)) as at 30 June 2018:

The following outlines the impact on the interim consolidated statement of financial position (increase / (decrease)) at the transition date on 1 July 2017, and had AASB 15 been applied at 31 December 2018 and 30 June 2018:

	Consolidated				
	31 Dec 2018	30 Jun 2018	1 Jul 2017		
	\$'000	\$'000	\$'000		
_	(B)	(B)	(A)		
Current assets					
Contract assets	203	184	155		
Total current assets	203	184	155		
Non-current assets					
Contract assets	546	580	590		
Deferred tax assets	4,363	3,972	4,742		
Total non-current assets	4,909	4,552	5,332		
TOTAL ASSETS	5,112	4,736	5,487		
Current liabilities					
Deferred revenue	4,758	4,040	3,110		
Total current liabilities	4,758	4,040	3,110		
Non-current liabilities					
Deferred revenue	11,909	11,096	9,842		
Deferred tax liabilities	190	194	281		
Total non-current liabilities	12,099	11,290	10,123		
TOTAL LIABILITIES	16,857	15,330	13,233		
NET ASSETS	(11,745)	(10,594)	(7,746)		
Equity					
Foreign currency translation reserve	(796)	(70)	-		
Retained earnings	(10,949)	(10,524)	(7,746)		
TOTAL EQUITY	(11,745)	(10,594)	(7,746)		

(A) Impact on transition to AASB 15 at 1 July 2017 applying the full retrospective method.

(B) Impact of AASB 15 at 30 June 2018 and 31 December 2018, having previously applied AASB 118.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE HALF YEAR ENDED 31 DECEMBER 2018

## 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES (CONTINUED)

#### (b) New accounting standards and interpretations (continued)

#### (i) AASB 15 Revenue from Contracts with Customers (continued)

The adoption of AASB 15 has had the following impact on the Group after applying the full retrospective approach:

## Impact on the statement of comprehensive income (increase/(decrease)) for the half-year ended 31 December 2017:

The following outlines the impact on the interim consolidated statement of comprehensive income (increase/(decrease)) of applying AASB 15 for the half-year ended 31 December 2018 and 31 December 2017:

	Consolidated		
	31 Dec 2018 \$'000	31 Dec 2017 \$'000	
Revenues from contracts with customers	(533)	(682)	
Salaries and employee benefits expense	41	76	
Income tax expense (A)	(149)	1,117	
Profit for the period	(425)	(1,875)	
Other comprehensive income			
Foreign currency translation	(726)	145	
Other comprehensive income for the period	(726)	145	
Total comprehensive income for the period	(1,151)	(1,730)	

(A) The impact on income tax expense for the half-year ended 31 December 2017 includes the deferred tax impact for a change in legislative income tax rates in the USA.

The impact on basic and diluted earnings per share is, as follows:

- Basic earnings per share	(0.41¢)	(1.82¢)
- Diluted earnings per share	(0.41¢)	(1.80¢)

There is no impact on the interim consolidated statement of cash flows.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

## 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES (CONTINUED)

#### (b) New accounting standards and interpretations (continued)

#### (ii) AASB 9 Financial Instruments

The Group has adopted AASB 9 *Financial Instruments* retrospectively from 1 July 2018. AASB 9 introduces new requirements for:

- Classification and measurement of financial assets and financial liabilities
- Impairment of financial assets
- Hedge accounting

#### Classification and measurement of financial assets and financial liabilities

Under AASB 9, the Group has determined that there is no change to classification and measurement to financial assets and financial liabilities.

The table below outlines the accounting treatment for financial assets and financial liabilities under AASB 139 as compared to AASB 9:

Financial Asset / Liability	Previous AASB 139	Current AASB 9
Cash and cash equivalents	Amortised cost	Amortised cost
Trade and other receivables	Amortised cost	Amortised cost
Foreign currency forward contracts	Fair value through profit or loss	Fair value through profit or loss

#### Impairment of financial assets

The adoption of AASB 9 has changed the Group's accounting for impairment losses for trade and other receivables by replacing AASB 139's incurred loss approach with a forward-looking expected credit loss ("ECL") approach. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive.

The Group has applied the simplified approach to trade receivables in AASB 9 and has calculated ECLs based on lifetime expected credit losses. A provision for ECLs is determined by the based on historic credit loss rates and adjusted for forward looking factors specific to the debtor and the economic environment.

Based on the assessment undertaken by the Group, there has been no material impact to the statement of financial position and statement of comprehensive income for the half-year ended 31 December 2018 and the comparative period.

#### ► Hedge accounting

The Group did not apply hedge accounting during the half-year ended 31 December 2018 and in the comparative period.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 3. SEGMENT INFORMATION

The Group has identified its operating segments based on the internal reports that are reviewed and used by the executive management team (the chief operating decision makers) in assessing performance and in determining the allocation of resources.

The operating segments are identified by management based on country of origin. Discrete financial information is reported to the executive management team on at least a monthly basis.

Impairment is not monitored at a segment level.

#### Types of products and services

The Group produces integrated software applications for the health care industry. In addition the Group provides services in the form of installation and support.

#### Accounting policies and inter-segment transactions

The accounting policies used by the Group in reporting segments internally are the same as those used in preparing the financial statements in prior periods.

#### Inter-entity sales

Inter-entity sales are recognised based on an internally set transfer price. The price aims to reflect what the business operation could achieve if they sold their output and services to external parties at arm's length.

#### **Operating segments**

	Aust	ralia	Euro	оре	North A	merica	Total O	perations
Half-year	31 Dec	31 Dec	31 Dec	31 Dec	31 Dec	31 Dec	31 Dec	31 Dec
ended	2018	2017	2018	2017	2018	2017	2018	2017
-	\$'000	\$'000 (Restated)	\$'000	\$'000 (Restated)	\$'000	\$'000 (Restated)	\$'000	\$'000 (Restated)
Revenue from contracts with customers								
Sales to external customers - software	4,392	3,369	4,140	1,363	15,578	11,154	24,110	15,886
Sales to external customers - hardware	-	-	1,205	-	-	-	1,205	-
Inter-segment sales	13,687	7,120	4,166	2,596	-	-	17,853	9,716
Total segment revenue	18,079	10,489	9,511	3,959	15,578	11,154	43,168	25,602
Inter-segment elimination	-		-		-		(17,853)	(9,716)
Total consolidation revenue						-	25,315	15,886
Results								
Segment Result	10,190	4,477	2,519	847	404	288	13,113	5,612
Interest Revenue				-			126	6
Non segment expenses								
Income tax expense							(4,157)	(2,424)
Profit for the period						-	9,082	3,194

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 3. SEGMENT INFORMATION (CONTINUED)

**Product information** 

	Consolidated		
	31 Dec 2018 \$'000	31 Dec 2017 \$'000	
Revenue from external customers		(Restated)	
Radiology Information Systems (RIS)	3,708	2,818	
Picture Archiving Communications Systems (Visage 7/PACS)	20,382	13,042	
Hardware income	1,205	-	
Other income	20	26	
	25,315	15,886	

#### 4. EXPENSES

	Consolidated		
	31 Dec 2018 \$'000	31 Dec 2017 \$'000	
(a) Net foreign currency gains / (losses)			
Currency gains	1,894	2,028	
Currency (loss)	(1,504)	(2,526)	
	390	(498)	
(b) Expenses			
Depreciation and amortisation			
Property improvements	1	1	
Motor vehicles	4	4	
Office equipment	76	55	
Furniture and fittings	10	10	
Amortisation on capitalised development costs	2,933	2,120	
Total depreciation and amortisation expenses	3,024	2,190	
Salaries and employee benefits expense			
Gross wages and salaries	7,222	6,292	
Capitalised wages and salaries (i)	(2,902)	(2,411)	
Long service leave provision	32	34	
Share-based payments expense (ii)	346	282	
Defined contribution plan expense	523	467	
Total salaries and employee benefits expenses	5,221	4,664	

i. The Group's total wages and salaries incurred was \$7,222,000 (2017: \$6,292,000) of which 2,902,000 (2017:\$2,411,000) of these costs have been capitalised as development costs within intangible assets.

ii. 241,250 performance rights were granted on 16 August 2018 under the Group's long term incentive plan. The performance rights vest in accordance with performance conditions related to earnings per share ("EPS") and total shareholder returns ("TSR") after completion of a service condition being 4 years from the grant date. The total fair value of the performance rights at grant date was \$719,551 (\$1.10 to \$4.24 per performance right). The amount of share-based payment expense for the half-year ended 31 December 2018 takes into consideration the probability of certain performance conditions vesting.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 5. DIVIDENDS PAID OR PROVIDED FOR ON ORDINARY SHARES

	Consolidated		
	31 Dec 2018 \$'000	31 Dec 2017 \$'000	
(a) Dividends proposed and recognised as a liability			
Franked dividend	-	-	
(b) Dividends paid during the half-year			
Franked dividend	3,627	2,566	
Unfranked dividend	-	-	
(c) Dividends proposed and not recognised as a liability			
Interim franked dividend	3,627	2,584	
Special franked dividend	2,590	-	
Interim unfranked dividend	-	-	
Dividends per share (cents per share)			
- Franked dividends per share	6.00¢	2.50¢	
- Interim dividend per share	3.50¢	2.50¢	
- Special dividend per share	2.50¢	-	

#### 6. EVENTS AFTER THE BALANCE SHEET DATE

On 21 February 2019, the directors of Pro Medicus Limited declared a) a fully franked interim dividend of 3.5 cents per share amounting to \$3,627,000; and b) a fully franked special dividend of 2.5 cents per share amounting to \$2,590,000. These dividends have not been provided for in the 31 December 2018 interim financial statements.

#### 7. CASH AND CASH EQUIVALENTS

#### **Reconciliation of cash**

For the purposes of the Statement of Cash Flow, cash and cash equivalents comprise the following:

	Consolidated	
	31 Dec 2018 \$'000	30 Jun 2018 \$'000
Cash at bank and in hand	14,634	11,228
Short-term deposits	10,101	14,010
	24,735	25,238

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 8. TRADE AND OTHER RECEIVABLES

	Consolidated	
Current	31 Dec 2018 \$'000	30 Jun 2018 \$'000
Trade receivables	13,504	4,790
Other receivables	<u> </u>	<u>202</u> 4,992
Non-current		
Trade receivables	1,796	2,351
	1,796	2,351

#### 9. INTANGIBLE ASSETS

	Consolidated			
	Intellectual Property	Development Costs	Software Licenses	Total
	\$'000	\$'000	\$'000	\$'000
Half-year ended 31 December 2018				
At 1 July 2018, net of accumulated amortisation				
and impairment	-	16,853	1	16,854
Additions - internal development	-	3,596	-	3,596
Amortisation charge for the period	-	(2,933)	-	(2,933)
At 31 December 2018, net of accumulated amortisation and impairment	-	17,516	1	17,517
At 31 December 2018	-			
Cost	1,848	43,268	322	45,439
Accumulated amortisation and impairment	(1,848)	(25,753)	(321)	(27,922)
Net carrying amount	-	17,516	1	17,517
Year ended 30 June 2018				
At 1 July 2017, net of accumulated amortisation				
and impairment	-	15,477	1	15,478
Additions - internal development	-	6,164	-	6,164
Amortisation charge for the year	-	(4,788)	-	(4,788)
At 30 June 2018, net of accumulated amortisation and impairment	-	16,853	1	16,854
At 30 June 2018				
Cost	1,848	39,673	312	41,833
Accumulated amortisation and impairment	(1,848)	(22,820)	(311)	(24,979)
Net carrying amount	-	16,853	1	16,854

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### 9. INTANGIBLE ASSETS (CONTINUED)

In accordance with the Group's accounting policies and process, the Group evaluated each cash generating unit ('CGU') at 31 December 2018, to determine whether there were any indications of impairment. Where an indicator of impairment exists a formal estimate of the recoverable amount is performed.

After consideration of potential indicators which could impact the valuation of the CGU's at 31 December, the Group concluded there are no impairment indicators for the Group's CGU's as at 31 December 2018.

#### Impact of judgements and estimates on valuation outcomes

It should be noted that significant judgement and assumptions are required in making estimates of an asset's recoverable amount. This is particularly so in the assessment of long life assets. The projected cash flows used in the recoverable amount valuation are subject to variability in key assumptions, including, but not limited to revenue forecasts. A change in the revenue forecasts used in the estimates could result in a change in an asset's recoverable amount as outlined in the 30 June 2018 annual financial report.

## **Pro Medicus Limited** NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### **10. INCOME TAX**

The Group calculates the period income tax expense using the tax rate that would be applicable to expected total annual earnings (i.e. the estimated average annual effective income tax rate applied to the pre-tax income of the interim period).

The major components of income tax expense in the interim consolidated income statements are:

	Consolidated		
	31 Dec 2018 \$'000	31 Dec 2017 \$'000 (Restated)	
Current income tax expense	(3,956)	(2,148)	
Prior year adjustment	(143)	(27)	
Origination and reversal of deferred taxes	(58)	(249)	
Income tax expense	(4,157)	(2,424)	
Income tax recognised in other comprehensive income	-	-	
Total income tax expense	(4,157)	(2,424)	

		onsolidated of Financial Position	S	onsolidated tatement of prehensive Income	Direct	to Equity
	31 Dec	30 Jun	31 Dec	31 Dec	31 Dec	31 Dec
	2018	2018	2018	2017	2018	2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Deferred tax liabilities	·	(Restated)	·	(Restated)		• • • •
Foreign currency		, ,				
exchange gain	212	120	(92)	689	-	-
Capitalised development						
expenses	4,910	4,525	(385)	(63)	-	-
Prepayments	2	-	(2)	-	-	-
Contract assets	190	194	4	114	-	-
Depreciation expenses	51	44	(7)	8	-	-
	5,365	4,883	(482)	748	-	-
Deferred tax assets	450	100	(10)	(110)		
Employment entitlements Intellectual property	450	466	(16)	(116)	-	-
expenses	280	290	(10)	(9)	-	-
Audit fee accrual	36	20	16	12	-	-
Deferred revenue	4,364	3,972	392	(1,182)	-	-
Employee share trust - unvested share based						
payments	2,003	1,715	39	296	249	431
Other	6	3	3	2	-	-
	7,139	6,466	424	(997)	249	431
Deferred tax movement		-	(58)	(249)	249	431

## NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER 2018

#### **11. TRADE AND OTHER PAYABLES**

	Consolidated	
	31 Dec 2018 \$'000	30 Jun 2018 \$'000
Current		
Trade payables	497	565
Other payables and accruals	2,792	1,434
	3,289	1,999

#### **12. DEFERRED REVENUE**

	Consolidated	
	31 Dec 2018 \$'000	30 Jun 2018 \$'000 (Restated)
Current		
Deferred revenue from contracts with customers	5,449	4,040
	5,449	4,040
Non-current		
Deferred revenue from contracts with customers	11,909	11,096
	11,909	11,096

#### **DIRECTORS' DECLARATION**

In accordance with a resolution of the directors of Pro Medicus Limited, I state that: In the opinion of the Directors:

- (a) The Financial Statements and notes of the consolidated entity are in accordance with the *Corporations Act* 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2018 and of its performance for the half-year ended on that date; and
  - (ii) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf board

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P T Kempen AM Chairman Melbourne 21 February 2019



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## Independent Auditor's Review Report to the Members of Pro Medicus Limited

#### Report on the Half-Year Financial Report

#### Conclusion

We have reviewed the accompanying half-year financial report of Pro Medicus Limited (the Company) and its subsidiaries (collectively the Group), which comprises the condensed statement of financial position as at 31 December 2018, the condensed statement of comprehensive income, condensed statement of changes in equity and condensed statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the half-year financial report of the Group is not in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the consolidated financial position of the Group as at 31 December 2018 and of its consolidated financial performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, anything has come to our attention that causes us to believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's consolidated financial position as at 31 December 2018 and its consolidated financial performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of the Group, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act* 2001.

Ernst & Young

Ernst & Young

Jour Morse .

Tony Morse Partner

Melbourne 21 February 2019