Rule 4.2A

# **Appendix 4E**Preliminary Final Report

# 1. Company details

Name of entity

Pro Medicus Limited		
ABN or equivalent company reference	Financial year ended ('current period')	Financial year ended ('previous period')
25 006 194 752	30 June 2004	30 June 2003

2. Results for announcement to the market

ASX Listing Rules Ref		2004 A\$'000
2.1	Revenue from ordinary activities	8,402
	% change up/(down) of revenue from ordinary activities from the previous corresponding period.	Down 11.5%
2.2	Profit/(Loss) from ordinary activities after tax attributable to members	3,577
	% change up/(down) of Profit/(Loss) from ordinary activities after tax attributable to members from the previous corresponding period	Down 21.3%
2.3	Net Profit/(Loss) for the period attributable to members	3,577
	% change up/(down) of Net Profit/(Loss) for the period attributable to members from the previous corresponding period.	Down 21.3%

2.4	Dividends (distributions)	Amount per security	Franked amount per security
	Franked dividend amount per security		
	Final Dividend	2.25¢	2.25¢
	Interim dividend	1.25¢	1.25¢
2.5	Record date for Final dividend	20 Septem	ber, 2004
	Final dividend payment date	4 Octobe	er, 2004

# 2.6 Operating Results for the Period

Pro Medicus today reported an after tax profit of \$3.577 million. This published result for the current period, including the fundamental error adjustment relating to the reversal of accrued income for a deferred contract [please refer Note 2(b) of the Financial Statements], shows a reduction in profit before tax of \$1.417m to \$5.020m. After reversing the fundamental error adjustment back to 2003, the period in which it occurred, Pro Medicus 2004 results showed the second most profitable year in its history.

During the past financial year, the company continued its focus on higher margin software sales, e-health and services. Profit before tax to revenue from operating activities on published figures decreased to 63.5% (2003: 70.7%). However, after reversing the fundamental error adjustment back to 2003, the period in which it occurred, the results show profit before tax to revenue from operating activities increased to 68.4% (2003: 66.3%) on these restated figures.

Promedicus.net, the company's e-health offering, continued its strong growth in both the number of doctors registered as well as transaction volumes, which have now exceeded 6 million, making promedicus.net the leading e-health provider in Australia. The network carried 2.4 million transactions for the year, a 27.8% increase on the previous year. The company continued to maximise the value of promedicus.net by extending its use to non-radiology providers, a trend it anticipates will accelerate in the 2005 financial year. It also intends to leverage its relationship with the 16,000 doctors on the network to promote its other products and services, including the recently launched ProMed Clinical software.

Building on the success of the first digital imaging installation at Lake Imaging, the company has now installed the technology at 10 sites, importantly covering private, large corporate and public radiology providers. Due to the size and complexity of these negotiations, the company has experienced slightly longer than expected lead times for sales of these products, but the level of recent market interest reinforces the company's confidence that the efficiency and clinical benefits the technology offers will inevitably drive the radiology industry towards a fully digital environment.

The company intends to focus on overseas expansion following the successful installation and support of it's seventeen UK sites. It is now looking for further international opportunities for it's world class digital radiology integration technology.

# 3. Statement of financial performance

Please refer to the Statement of Financial Performance in the Annual Financial Report.

## 4. Statement of financial position

Please refer to the Statement of Financial Position in the Annual Financial Report.

### 5. Statement of cash flows

Please refer to the Statement of Cash Flows in the Annual Financial Report.

# 6. Details of Dividends

Details of Dividends		
	2004 \$'000	2003 \$'000
Final Dividend		
A Final Dividend of 2.25 cents (2003: 2.0) per share fully franked will be paid on 4 October 2004.	\$2,250	\$2,000
Current Year Interim		
An interim dividend of 1.25 cents (2003: 1.25) per share fully franked was paid on 5 April 2004.	\$1,250	\$1,250

	No foreign sourced dividend or distribution is includividends.	ided in either the interir	n or final
7.	Dividend or Distribution reinvestment plan There are no dividend or distribution reinvestment		
8.	Statement of Retained Earnings  Please refer Note 17 of Annual Financial Report a	uttached	
9.	Net Tangible Assets per security Net Tangible Assets per security	2004 \$0.108	2003 \$0.105
10.	Details of entities over which control has been gained or lost during the period  There are no entities over which control has been gained or lost during the period.		
11.	Associates and joint venture entities  There are no associates or relevant joint ventures		
12.	Other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position.  Please refer to section 2.6		
13.	Foreign Entity accounting standards Not applicable		
14.	Commentary on results for the period.  The earnings per security and the nature of an Please refer Note 22 of the Annual Financial Repo		
	Returns to shareholders including distribution Please refer to Note 5 of the Annual Financial Rep		
	Significant features of operating performance. Please refer to section 2.6		
	The results of segments that are significant to Please refer to Note 26 of the Annual Financial Re		the business.
	Discussion of trends in performance. Please refer to section 2.6		

15.	Audit Statement		
	This report is based on accounts to which one of the following applies.  (Tick one)		
	The <sup>+</sup> accounts have been ☐ The <sup>+</sup> accounts have been subject to audited. review.		
	☐ The <sup>+</sup> accounts are in the ☐ The <sup>+</sup> accounts have <i>not</i> yet been process of being audited or audited or reviewed. subject to review.		

Sign here:

Date: 26 August 2004

**Company Secretary** 

Print name: Geoffrey W. Holden