

Transformed and ready to go....

Annual General Meeting November 24th 2009



Australia's Leading HealthCare IT Company



PROMEDICUS

• Mel Ward - Chairman



Board Members





- Mel Ward Chairman
- David Chambers CEO & Managing Director
- Sam Hupert Deputy Chairman & Executive Director
- Anthony Hall Executive Director
- Peter Jonson Non-Executive Director
- Peter Kempen Non-Executive Director



Officers





- Danny Tauber Chief Operating Officer
- Clayton Hatch Finance Manager
 - Company Secretary
- Stuart Painter Ernst and Young Auditor

In absentia:

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- Malte Westerhoff Chief Technology Officer (Visage - Germany)
- Mike Tefft National Business Manager (Visage - USA)



Pro Medicus – In Perspective





- 2007/08 Sustained profit growth and optimism re acquisition opportunity.
- 2008/09 A time of change facing the global financial crisis, a major acquisition, and changes with overseas partner.
- 2009/10 A time of transition to a challenging but potentially much stronger future.



Pro Medicus – 2007/08





- What were our messages last year?
- World wide GFC started --- fear of recession
- Mature Australian market --- need to go off-shore
- US key to our future growth
- New AGFA agreement but standalone PME in US
- Search on for complementary acquisition
- Economic future looked tough with deferred capital spending and increased competition



2008/09 – A Tough Year of Change





- GFC Dramatic impact on last 3 quarters of year
- Downturn of health IT spending in US
- Contraction in Aust market due to:
 - GFC effect
 - Maturity of digital market
 - Increased competition with aggressive prices
- Costs of establishing standalone company in US
- Changes to the Agfa relationship in the U.S. market and our loss of income from AGFA contract
- Acquisition of Visage Imaging was standout opportunity highlight



Pro Medicus – 2008/09 Highlights





- Revenue, including acquisition, up 1.4% to \$15.62M
- NPAT down 28.4% to \$5.68M
- First time since listing that profit has fallen
- Acquisition of Visage is transformational
- Acquisition funded from cash
- Balance Sheet still strong no debt and \$5.6M cash as at 30th June.



Pro Medicus – 2008/09 Highlights





- Final dividend of 2c per share fully franked following interim dividend of 1.5c
- Significant reduction of net margin from acquisition and effect of competition in both US and Australia
- Service revenues and Promedicus.net revenue held up well



Pro Medicus – Visage Imaging





- The long search for a complementary off-shore partner has been reported for some years
- Cash was held in reserve for this purpose
- The right partner was found in late 2008 in Visage Imaging
- GFC downturn in asset prices assisted buy
- CEO will demonstrate the exciting complementary products from this company and illustrate the value from an integrated set of PME and Visage offerings



Promedicus – Visage



- Visage was initially loss making (PME funding) but back to break even
- Growing revenue from sales in all three markets
- Other revenue streams from Visage (OEM, Amira) are profitable
- We trade as Visage Imaging in North America and Europe to gain branding advantage



Pro Medicus – PME/Visage Integration





- Visage is Berlin based and has a very strong R&D capability.
- Integration of R&D: Melbourne PME team with Berlin Visage team, going well with full alignment on product strategy
- PME Melbourne objective of having a totally modernized RIS and Practice Management System by mid 2010
- The combined capability will be demonstrated first at the RSNA major annual conference/exhibition in Chicago this month



Pro Medicus – Key Issues





- Successfully complete integrated product development to the 2010 schedule
- Extend upon brand recognition and make optimal impact at RSNA (November 2009)
 - Well balanced R&D teams in Melb and Berlin,
 - Must accelerate sales and marketing skills
 - Opportunity pipeline is good but must close sales and build momentum



Looking Forward --- 2009/10

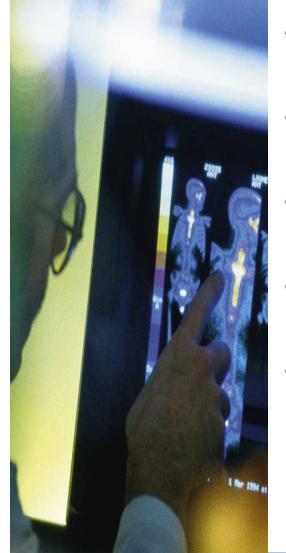


- This is a major transition year
- World wide there are still volatile and uncertain conditions
- Share markets are still far below their pre-crisis levels
- With PME and Visage combined products we have achieved some key reference sites already in the US and Australia and Europe
- Can now address the hospital market as well as the private radiology practices
- North America and Europe are key to our future growth



2009/10 Outlook





- Continuing investment in product development and integration
- Continued investment in sales team development in US and Australia
- A slow start in 1st Quarter but momentum expected to build into the 2nd half
- Profit outcome expected to be approximately the same as last year
- Expanded PME remains healthy and positive, and well placed to realise value from a leading edge integrated medical system



Pro Medicus -- Final Comments





- Continue to move to refresh Board for the future
- My thanks to Directors for their strong contribution
- Welcome to our new European and North American staff who have joined the PME family
- Thanks to our management and staff for their innovative creativity and hard work
- This year will be tough but a strong future beckons





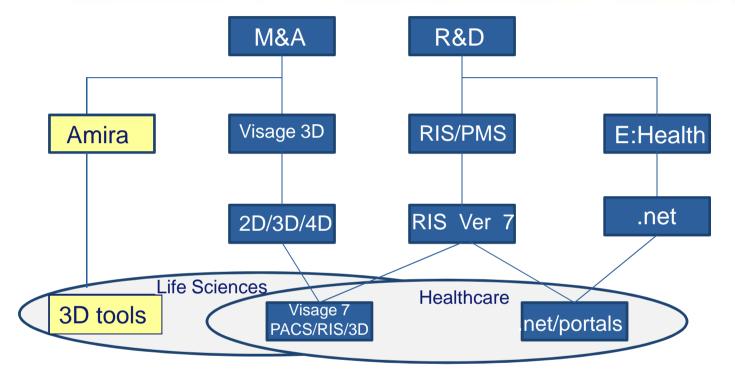
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 David Chambers – CEO & Managing Director



The 'new' Promedicus ...evolution of a global strategy



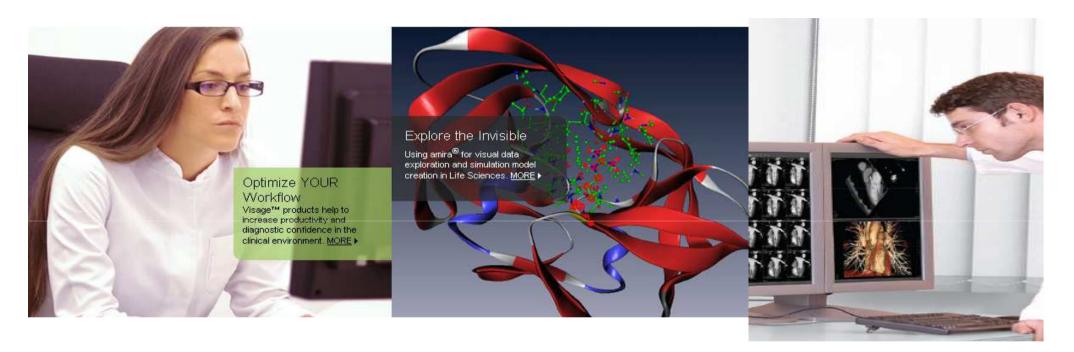


- Acquisition of Visage Imaging (January 2009)
- A comprehensive Healthcare and Life Science portfolio
- Integration on track



Visage Imaging[®] So who is Visage Imaging?



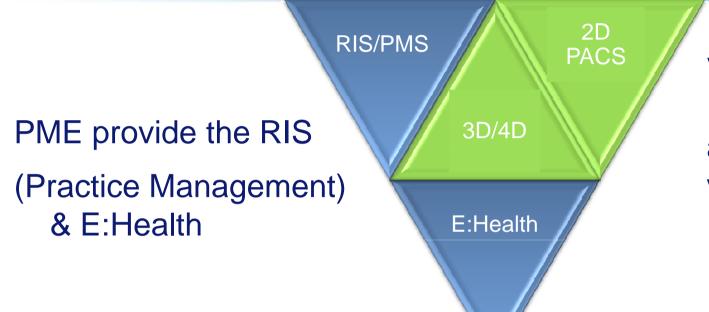


- Clinical Imaging Products: 3D Advanced Visualization software
- Visualization Products for other Life Sciences: Amira®
- Direct Sales and **OEM Business**



Opportunity to bring together all the pieces for a best practice end to end solution





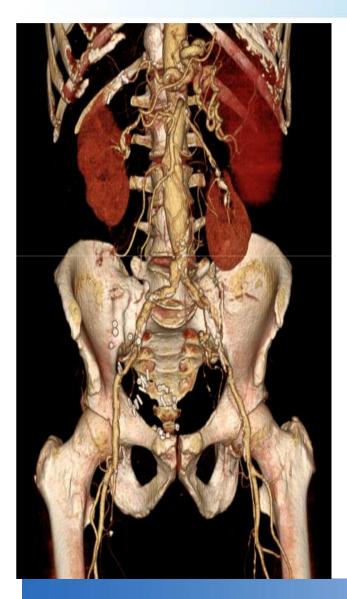
Visage provide the PACS (2D) and 3D advanced visualisation software

In combination, we have developed the most comprehensive "end to end" single vendor PACS/RIS solution available



Technology Synergies





- Integration of two products (RIS/PACS) realizes vision of becoming true single vendor solution .
- New products and development skills in Berlin
- Expand the reach of information through use of 'thin client'
- Move ahead of technology wave from 2D to 3D/4D
- Adaptable to different buying models e.g. ASP (pay as you go)
- First company with ability to deliver 3D images to GP and specialists in either Windows or MAC OS.



Business Synergies





- Expanded installed base and local understanding of markets (e.g. US, Europe) provides basis for growth
- Up-selling opportunities for local Australian business
- Expand target audience to public hospitals
- Added and different channel models e.g. OEM's, web store
- Standardizes IT infrastructure, finance, accounts and customer support via use of Netsuite



Pro Medicus, now truly global...



A Full Suite of Enterprise PACS/RIS/Visualization and E:Health Business Software Solutions

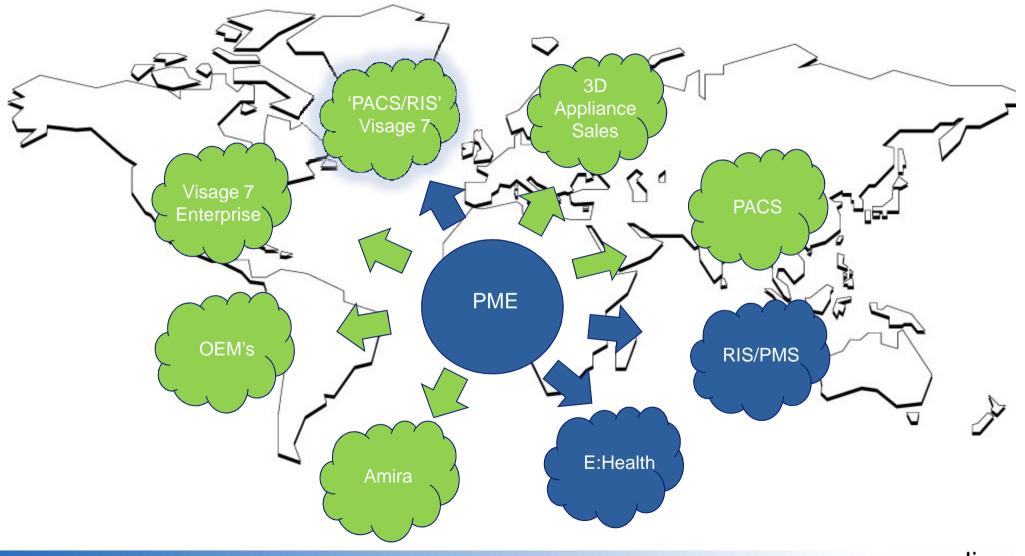
- 70 employees, in four centers (US, Germany and Australia)
- ISO 9001 + 13485 certified, FDA/CE/CAMCAS cleared medical products
- Turnover ~A\$23M, Market Capitalization ~A\$75 M





Synergies create a Global Strategy





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Major Highlights 2008/2009





- Acquisition in January 2009
- Visage integration has been very successful
- Sales momentum is increasing in US and Europe.
 - Several deals e.g. Hamburg, Connecticut in 1st six months
- Attended several major conferences with positive feedback e.g. U.K. and European radiology congresses.
- New partnerships initiated e.g. Telegentis.
- 26,070 Doctors using Promedicus.net network, remains leading market position.

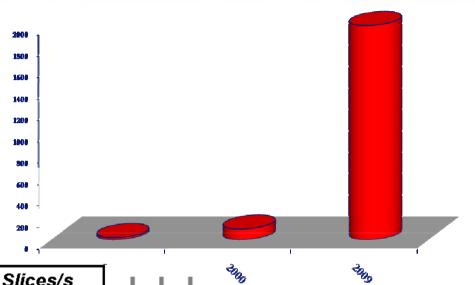


Medical Imaging Market Data explosion poses big challenges to radiology



pro+medicus

- Typical CT Exam:
- 1995 20 Images per CT Exam
- 2000 100 Images per CT Exam
- 2009 2,000 Images per CT Exam



more

S

lices

Faster

acquisition

thinner

slices

Year	Туре	Slices/s
1971	Prototype CT	0.004
1981	Clinical CT	0.07
1990	Spiral CT	1
1998	4 Slice MDCT	8
2002	16 Slice MDCT	32
2004	64 Slice MDCT	192
2006	64 Slice Dual Source	384

How 'Thin Client' Make Life Easier

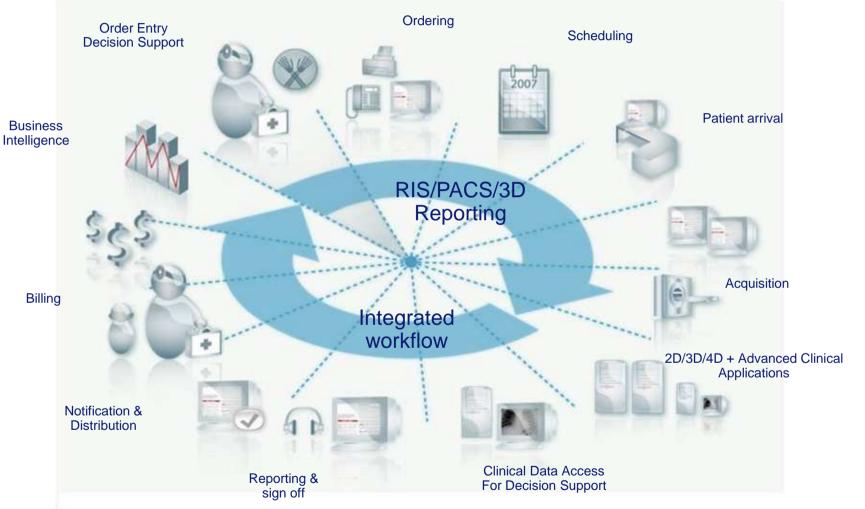




- Images do not move from where they are generated – incredibly network efficient
- Access to images, and use of all the tools when/where they are needed, irrespective of location, image size or complexity
 - Flexibility to work from home or office
 - Image access when doctors are on call
- Combines 2D with fast and easy 3D manipulation



The Lake Imaging Solution Combines all Promedicus products



Lake Imaging confirms our strategy using Promedicus technologies

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RSNA Ad Campaign – Visage 7

MAC







Visage 7...True Versatility.True Performance

- Visage 7 'unified viewer' using thin client technology allows Radiologists to see images anywhere, in the fastest possible time
- Can be an Enterprise Viewer or incorporated in to end to end imaging centre solution (like Lake Imaging)
- Full 2D/3D/4D. Images do not move.
- Working hours will be more productive and efficient.
- Healthcare providers now empowered to prevent or diagnose disease earlier, improving quality of life for patients while reducing costs





Quotes from our recent clients...



Enterprise Viewer Setting (in Hospital)

- "There are 3 important requirements that I consider when evaluating an enterprise server/thin client advanced visualization solution:
- 1) performance/scalability,
- 2) fully featured functionality, and
- 3) seamless integration into existing PACS workflow and applications.
- Visage addresses these requirements impressively"

November 2009

Paul J. Chang M.D., Medical Director, University of Chicago Hospitals

Distributed Viewer Setting (in Imaging Centre)

"We wanted to step up to a 4th generation PACS and after an exhaustive search, identified Pro Medicus as having all the things we wanted in a fully integrated next generation PACS/RIS system.

It continues our strong relationship with Pro Medicus with a decision that makes both business and clinical sense for us.

This move puts us two years ahead of the other players".

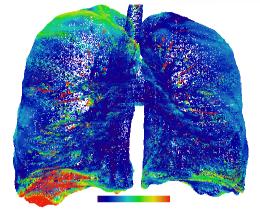
November 2009

John Livingstone, CEO Lake Imaging

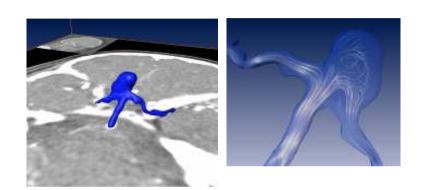


Amira - Smart Imaging in Life Sciences making sense of large volume data sets

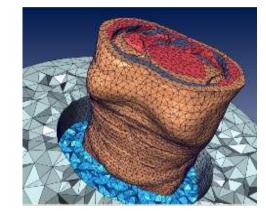




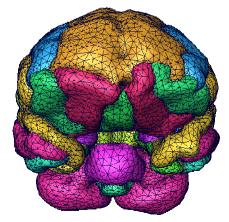
Volumetric Analyis



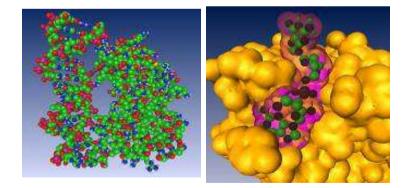
Blood Flow



Numerical Simulation



Anatomic Modelling



Drug Development / Molecular



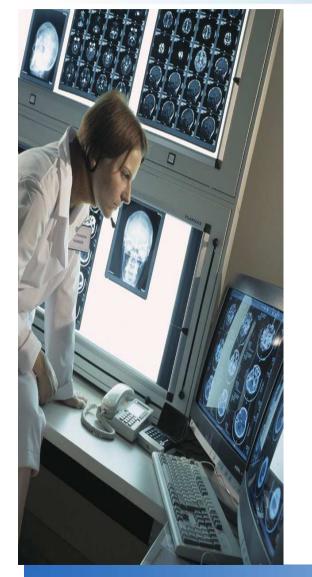
Virtual Reality

Images: amira®



Investment in Future



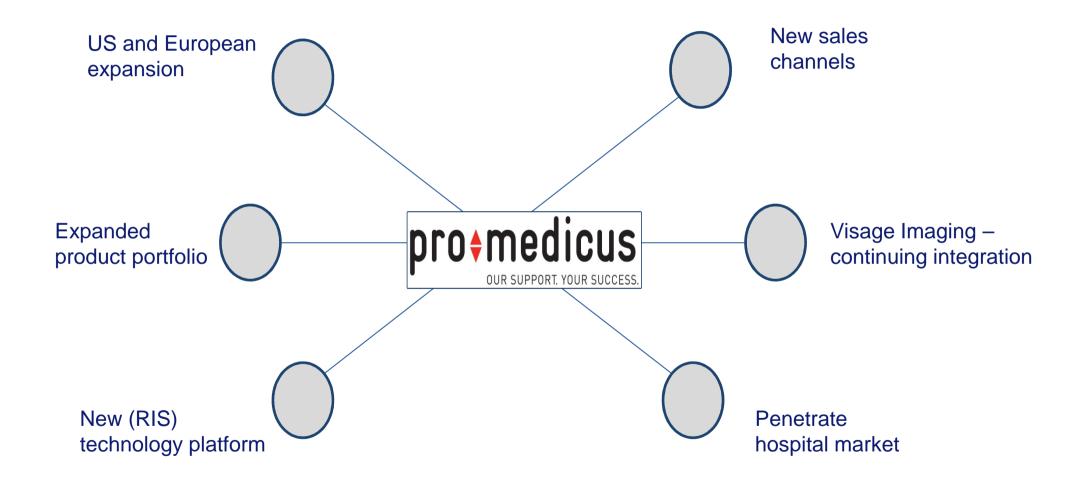


- Investments in R&D bearing fruit with milestones met for new technology platform.
- Ongoing investment in new people and infrastructure.
- Underpins future by transitioning products to new technology platform.
- Increasing our presence and skills in North America.
- Established a base in Europe.
- We now have the foundations for future growth in local and overseas markets.



We believe we have the right growth strategies for 2010









PROMEDICUS





RESOLUTION OF SHAREHOLDERS



 Resolution 2 – To adopt the Remuneration Report (non binding)

<u>FOR</u>	<u>OPEN</u>	AGAINST
21,881,759	346,312	339,967
96.96%	1.53%	1.51%



RESOLUTION OF SHAREHOLDERS



 Resolution 3A – To elect as a Director Dr Sam Hupert

FOR	<u>OPEN</u>	AGAINST
22,140,011	415,212	19,000
98.08%	1.84%	0.08%



RESOLUTION OF SHAREHOLDERS



 Resolution 3B – To elect as a Director Mr Melvyn Ward

FOR	<u>OPEN</u>	AGAINST
22,134,697	415,212	44,314
97.97%	1.84%	0.20%

