

Company announcement

Pro Medicus signs extension to contract with German Government Hospital

10 December 2018

HIGHLIGHTS

- **German Government Hospital network to extend use of Visage 7 technology**
- **Additional licences for existing site plus 2 satellite hospitals**
- **Cross-regional diagnostic image access with other key hospitals across Germany**
- **Capital sale with upfront license value to PME in excess of A\$3 million**
- **Expands Visage footprint in German Hospital market**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly owned European subsidiary, Visage Imaging GmbH, has signed an A\$3 million plus extension to the contract it has with a large German Government Hospital network.

The deal, which includes additional licenses for the existing site, will also see Visage 7 and Visage Open Archive serve as the central component of a next generation imaging infrastructure at two additional hospitals within the network.

Visage's unique client-server architecture and streaming technology with its high-end performance will allow cross-regional diagnostic image access from other government sites in northern and southern Germany to facilitate a new enhanced level of image sharing. The solution is scheduled to go live before the end of 2018 calendar year.

Dr Malte Westerhoff, General Manager of Visage Imaging GmbH and Visage Chief Technology Officer said, "Existing customers expanding their use of our offering is the best validation of the strength of our technology and the quality of our customer service. This contract extension follows on from the success we have had at the first site we implemented for this government department."

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The project, based on a capital purchase model, will see Visage provide software and services with revenue in excess of A\$3 million, excluding ongoing service contracts.

“The German hospital market is difficult to penetrate so we see this as a solid step forward.” said Dr Sam Hupert, Pro Medicus Chief Executive Officer. “We initially implemented Visage at one facility within this government hospital network. With this contract we will now extend our reach to most of the enterprise. This will provide us with our first large, multi-facility reference site in Europe which we see as instrumental to building the base for further sales in the region.”

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About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading medical imaging IT provider. Founded in 1983, the company provides a full range of radiology IT software and services to hospitals, imaging centres and health care groups worldwide. In late January 2009, the company announced the purchase of Visage Imaging, which has become a global provider of leading edge enterprise imaging solutions, pioneering the best-of-breed, or Deconstructed PACS® enterprise imaging strategy. Visage 7 technology delivers amazingly fast, multi-dimensional images streamed via an intelligent thin-client viewer. The company offers a leading suite of RIS, PACS and e-health solutions constituting one of the most comprehensive end-to-end offerings in radiology. Pro Medicus has global offices in Melbourne, Berlin and San Diego. www.promed.com.au

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