

Company announcement

Pro Medicus signs industry defining Visage 7 Open Archive agreement with Mercy

28 June 2018

HIGHLIGHTS

- **Mercy to standardise on Visage 7 Open Archive across its diagnostic imaging business**
- **Industry defining transaction**
- **Estimated value to PME in excess of AUD \$15 million over 7 years**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly owned U.S. subsidiary, Visage Imaging, Inc. has signed an AUD \$15 million, 7 year contract with the U.S. based Mercy health system for Visage 7 Open Archive.

The contract, based on a transaction licensing model, will see Pro Medicus' Visage 7 Open Archive implemented across the Mercy healthcare enterprise, which is the fifth largest Catholic health system in the U.S., spanning 4 states.

"This is an industry defining deal for us," said Dr Sam Hupert, Pro Medicus CEO. "We introduced our archive to the North American market because we saw the need for a scalable, interoperable, high performance archive which we felt was not being adequately addressed by others. This deal validates our strategy. Our customers now have the flexibility to extend the use of Visage 7 in a totally modular fashion across their enterprise."

The project will involve the migration of more than 25 million diagnostic imaging exams from the current Mercy archive to Visage 7 Open Archive making it one of the largest medical imaging archives in North America. The project is scheduled to commence in late June 2018 and is to be completed in the third quarter of FY2019.

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Dr Hupert added, "In March 2017, we successfully completed the implementation of Visage 7 across all of Mercy in less than 6 months setting a new standard for an implementation of this size. This deal builds on that foundation. Our goal is to be the single enterprise imaging platform for all medical images and multimedia within the healthcare enterprise and this is a very significant step in that direction, one which we will continue to build on."

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About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading medical imaging IT provider. Founded in 1983, the company provides a full range of radiology IT software and services to hospitals, imaging centres and health care groups worldwide. In late January 2009, the company announced the purchase of Visage Imaging, which has become a global provider of leading edge enterprise imaging solutions, pioneering the best-of-breed, or Deconstructed PACS® enterprise imaging strategy. Visage 7 technology delivers amazingly fast, multi-dimensional images streamed via an intelligent thin-client viewer. The company offers a leading suite of RIS, PACS and e-health solutions constituting one of the most comprehensive end-to-end offerings in radiology. Pro Medicus has global offices in Melbourne, Berlin and San Diego. www.promed.com.au